



GENERAL MANAGER JOB PROFILE

General Manager Opportunity based out of Hanley Falls, Minnesota

POSITION OVERVIEW:

- The **Board of Directors of Farmers Cooperative Elevator Company (FCE)** is **seeking a new CEO/General Manager** to provide leadership and future business directions to a seven (7) location co-op based in Hanley Falls, MN, 24 miles northeast of Marshall, MN.
- Farmers Cooperative Elevator is **organized and operated on a cooperative basis, marketing grain and supplying merchandise and services to patrons**. Major products supplied to patrons are feed, seed, and farm supplies with average sales of \$230 million over the last three years and an employee population of 38. Grain sales account for 95% of the business with feed sales at 4% and seed sales at 1%.
- FCE consists of **7 different grain elevators located in SW Minnesota**. Collectively they have 17 scales, 20 dump pits, a grain receiving capacity of **260,000 bushels per hour and 25 million bushels of storage**. FCE also has access to multiple rail markets as well as truck markets that provide competitive arbitrage opportunities.
- This position will appeal to a seasoned business executive with at least 15 years of solid operational performance who enjoys navigating the challenges associated with growers, marketplaces, and an ever-changing agriculture and grain industry.
- Strong record of serving in a senior leadership capacity. Knowledge of the grain industry is strongly preferred. Diversified ag retail industry experience desired. Strong knowledge and understanding of cooperative principles highly desired.
- A senior executive who respects and values the spirit, history, and loyalty of a **long-lived organization with deep community roots** will be a strong fit for this role.
- A successful business professional that intuitively understands an organizations' potential and how to rebuild financial performance while leading an organization poised for growth while running cost-effective operations and guides the performance of the organizational leadership and front-line staff.
- The ability to **relate to rural members** with integrity and high business ethics is necessary.
- **Application Deadline is July 11, 2025.**

To learn more, check out this website at:

[Farmers Cooperative Elevator Co. MN - Homepage \(farmerscoopelevator.com\)](http://farmerscoopelevator.com)

To apply please contact:

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